



The **PROFESSIONALPRO™** is a normative psychometric profile designed to help select and retain all types of professionals including accountants, actuaries, advisors, analysts, architects and lawyers. It is an excellent component to a selection process and succession planning system.

## The PROFESSIONALPRO™

- Helps to recruit high potential professional level roles
- Can be customized and validated for all professional cultures
- Identifies strengths and growth opportunities
- Provides coaching and development suggestions
- Includes comprehensive self-coaching feedback to the candidate
- Integrates with succession and strategic planning

The **PROFESSIONALPRO™** is an ideal tool to help hire either a top performing professional or build a successful team or department.



The **PROFESSIONALPRO™** is designed to help select, develop and retain top performing professional people for your organization.

The **PROFESSIONALPRO™**maggines 8 separate character traits

measures 8 seperate character traits that predict performance and retention.

In addition, the **PROFESSIONALPROTM** measures self confidence, lifestyle management, listening style and the individual's attitudes about networking, self promotion and managing rejection.

The **PROFESSIONALPRO™** assesses and reports on:

- consulting and leadership styles
- approach to motivating self and others
- decision making, goal setting and approach to feedback
- emotional awareness of self and others (Emotional Intelligence)
- success factors such as self management, motivation, comfort with conflict, confidence and lifestyle management
- listening style and approach to networking

The **PROFESSIONALPRO™** is a normative personality profile which was developed using advanced statistical methods in psychometric research. It has been under constant development since its inception and is now widely used throughout the world.



## **SELF MANAGEMENT GROUP**

The **Self Management Group** is a world leader in screening, selecting, developing, and retaining top performers. For over 30 years, the **Self Management Group** has partnered with leading companies to develop high performance, self managed organizational cultures.

For more information about the **PROFESSIONALPRO™** and the **Self Management Group's** other profiling and training systems please visit www.selfmgmt.com or call 416.746.0444.

For a free demo and complimentary consultation contact:

John Marshall Ph.D.

416.746.0444 ext 230 jmarshall@selfmgmt.com

